

# What Makes You Tick?

...and what ticks you off about others?



## An overview of the Personalities

The Popular SANGUINE		The Powerful CHOLERIC	
<b>Strengths</b>	<ul style="list-style-type: none"> <li>• Talkative</li> <li>• Storyteller</li> <li>• Life of the Party</li> <li>• Energetic and enthusiastic</li> <li>• Charms others to work</li> <li>• Thrives on accomplishments</li> <li>• Makes friends easily</li> </ul>	<b>Strengths</b>	<ul style="list-style-type: none"> <li>• A born leader</li> <li>• Independent and self-sufficient</li> <li>• Goal-oriented</li> <li>• Sees the whole picture</li> <li>• Seeks practical solutions</li> <li>• Moves quickly to action</li> <li>• Thrives on opposition</li> </ul>
<b>Weaknesses</b>	<ul style="list-style-type: none"> <li>• Compulsive talker</li> <li>• Exaggerates and elaborates</li> <li>• Has loud voice and laugh</li> <li>• Priorities out of order</li> <li>• Easily distracted</li> <li>• Hates to be alone</li> <li>• Interrupts and does not listen</li> </ul>	<b>Weaknesses</b>	<ul style="list-style-type: none"> <li>• Bossy</li> <li>• Quick-tempered</li> <li>• May be rude or tactless</li> <li>• Comes on too strong</li> <li>• Inflexible</li> <li>• Demanding of others</li> <li>• Enjoys controversy</li> </ul>
The Peaceful PHLEGMATIC		The Perfect MELANCHOLY	
<b>Strengths</b>	<ul style="list-style-type: none"> <li>• Easy-going and relaxed</li> <li>• Quiet but witty</li> <li>• Keeps emotions hidden</li> <li>• Peaceful and agreeable</li> <li>• Good listener</li> <li>• Patient, well balanced</li> <li>• Avoids conflicts</li> </ul>	<b>Strengths</b>	<ul style="list-style-type: none"> <li>• Deep and thoughtful</li> <li>• Analytical; likes charts, graphs, lists</li> <li>• Serious and purposeful</li> <li>• Schedule-oriented</li> <li>• Perfectionist</li> <li>• Orderly and organized</li> <li>• Faithful and devoted</li> </ul>
<b>Weaknesses</b>	<ul style="list-style-type: none"> <li>• Indecisive</li> <li>• Not goal-oriented</li> <li>• Too compromising</li> <li>• Unenthusiastic</li> <li>• Lazy; lacks self-motivation</li> <li>• Resents being pushed</li> <li>• Resists change</li> </ul>	<b>Weaknesses</b>	<ul style="list-style-type: none"> <li>• Procrastinator</li> <li>• Moody and depressed</li> <li>• Spends too much time planning</li> <li>• Low self image</li> <li>• Self-centered</li> <li>• Remembers the negatives</li> <li>• Holds back affection</li> </ul>

This is a brief overview of the personalities based on the teachings of Florence Littauer. Take the official "test" to determine your God-given personality type. ORDER YOUR PERSONALITY PROFILE TODAY. Includes easy-to-use questionnaire, scoring sheet and complete explanation of the strengths and weaknesses of each personality. Just \$4 each. Price includes shipping.